



# 10/10 Success Guarantee Opt-In

Use this form to opt-in to participate in the BNI 10/10 Success Guarantee Program for new and renewing members of the BNI Las Vegas region. Participants in the program are for New and Renewal Applications submitted, accepted and paid with a 1-year membership term and between June 1, 2025 and December 31, 2027. Participants agree to meet the program terms and conditions as outlined below.



## Part One: Member Information

Member Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Chapter Name: \_\_\_\_\_

Best Phone to Reach You: \_\_\_\_\_

Email: \_\_\_\_\_

☐ New Member      ☐ Renewing Member

Date Approved: \_\_\_\_\_ Date Paid: \_\_\_\_\_

**NOTE:** Date approved can be found by looking at the date of the email notification of approval with the payment link or, if necessary, by contacting the region office (email [leslie@bnilasvegas.com](mailto:leslie@bnilasvegas.com)). See your payment receipt for date payment was completed.

## Part Two: Agreement to Terms and Conditions

In order to qualify for the guarantee and receive your second year of membership paid by the BNI Las Vegas Region, you agree to do ALL of the following (check each box to indicate acknowledgement of the requirement):

- ☐ Submit Opt-In Form (this agreement)
- ☐ Complete the Member Success Program (MSP) within 45 days of acceptance (within first 2 weeks highly recommended). *(approximately 2-3 hours to complete, provides foundational critical skills and knowledge to successfully use BNI to grow your business)*
- ☐ Complete (or update) your BNI Connect member profile within 90 days of membership (renewal), including member photo and logo, My Business, Keywords, GAINS Profile and Bio.
- ☐ Average a Power of One score of 70+ for the 10 months designated
- ☐ Average a personal attendance score at weekly meetings of 90% or higher
- ☐ Completion of minimum average of 0.75 CEU each week (a CEU equals 1 hour of BNI networking education)
- ☐ Conduct a minimum average of 0.75 one-to-one meeting each week (exchanging completed 121 Planner)
- ☐ Pass a minimum average of 0.75 qualified referrals each week
- ☐ Bring a minimum average of .6 qualified Visitor to your Chapter meeting each month
- ☐ Enter all activity into BNI Connect each week including reporting TYFCB credit for referrals received that resulted in closed business.
- ☐ Submit a completed Guarantee Request form within 30 days of the completion of conclusion of the 10<sup>th</sup> month of membership.
- ☐ Submit membership renewal application for a 1-year term in BNI Connect® and receive approval to renew from the Chapter's Membership Committee.

Member Signature: \_\_\_\_\_ Date: \_\_\_\_\_

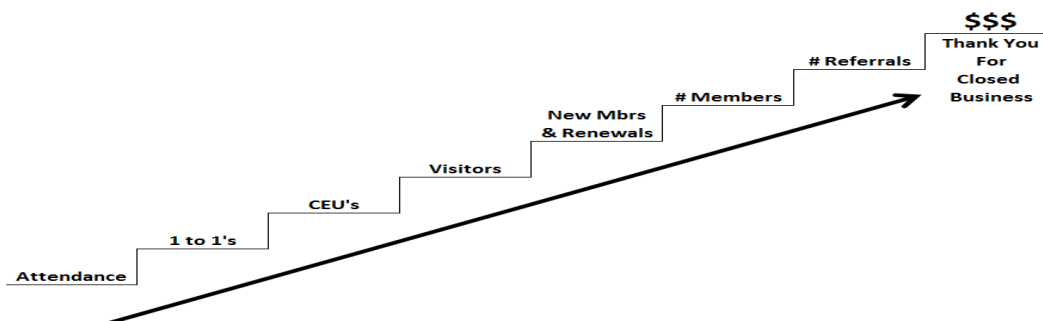
### Offer Terms and Conditions

To Qualify, Members must be accepted and complete payment for the Membership between June 1, 2025 and December 31st, 2027, submit the opt-in form using link provided to them in the region welcome email, complete the Member Success Program (MSP) within 45 days of their acceptance, and fully participate in using BNI by maintaining "green" activity as signified by an average Power of One score of 70+ based on the five BNI activity metrics reported on the monthly Member Traffic Lights report while averaging the following minimum standards: personal attendance at weekly meetings of 90% or higher; completion of 0.75 CEU (chapter education unit aka one hour of BNI networking education) each week; conducting a minimum of 0.75 one to one meeting with Members in the Chapter per week; passing a minimum of 0.75 qualified referral to Members in their Chapter per week on average; and bringing a minimum of 0.6 qualified Visitor to their Chapter per month. Member must enter all activity into BNI Connect each week including reporting TYFCB (Thank you for Closed Business) credit for referrals that result in closed business as BNI Connect will be the system of record. Member must complete their BNI Connect member profile, including member photo and logo. This offer is non-transferable, non-redeemable for cash, void where prohibited or restricted by law, and has no cash value. Offer is valid in the BNI Las Vegas Region only. BNI reserves the right to modify, postpone, suspend, or terminate this offer, in whole or in part, at any time in its sole discretion and without notice. To receive the additional year(s) of membership, Member must complete the Guarantee Request Form within 30 days of the conclusion of their 10th month and have a submitted Renewal Application that is approved by the Chapter's Membership Committee.

## The Power of ONE – Are You ACTIVE and EFFECTIVE Enough to Get the Results You Want?

**“We are what we repeatedly do. Excellence, then, is not an act, but a habit.” Aristotle**

***There are specific activities that lead to building an effective and profitable Referral Marketing Plan. Show up, listen and take notes. Schedule 121s and exchange 121 Planners and leave with an Action Plan for what you will DO for each other. Learn through our many outlets how to build a Referral Marketing Plan, how to give referrals, conduct intentional and effective 121s, Plan a Feature Presentation, How to use Testimonials in Weekly Presentations, Feature Presentations & in getting referrals for other members and adding value during the meeting... and much more through the CEUs. Connect Visitors with other members, grow your network!***



### **How the Power of One is Scored:**

Attendance	Points	1 to 1's Per Week	Points	CEU Per Week	Points	Visitors Per Week	Points	Referrals Given Per Week	Points
95%-100%	20	1	20	1	20	0.25	20	1 per week	20
85%-94%	15	.75-.99	15	.75-.99	15	.125-.24	15	.75-.99	15
75%-84%	10	.5-.74	10	.25-.49	10	.08-.124	10	.5-.74	10
<75%	0	.25-.49	5	.25-.49	5	.06-.079	5	.24-.49	5
		<0.25	0	<0.25	0	<0.06	0	<0.25	0

\*Attendance is based on .5 for any Late/Left Early or Subs (L or S). \* Medical Leave (M) has NO effect.

70-100 **GREEN**      50-65 **YELLOW**      30-45 **RED**      25 and Under **GRAY**

**ONE meeting a week, ONE 1-1 a week, ONE CEU a week, ONE Visitor a month, ONE referral a week**

### **MY COMMITMENT – to myself and to my Referral Partners:**

Next 12 Months	Attendance	1 to 1's	CEU's	Visitors	Referrals per Week	My Score
Jan						
Feb						
Mar						
Apr						
May						
Jun						
Jul						
Aug						
Sept						
Oct						
Nov						
Dec						